

Yellowstone County, Montana
Comprehensive Annual Financial Report - Transmittal Letter (Unaudited)
June 30, 2017

Yellowstone County



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February 6, 2018

Board of County Commissioners
Citizens of Yellowstone County
Billings, Montana

The Comprehensive Annual Financial Report of Yellowstone County (the County) for the fiscal year ended June 30, 2017 is hereby submitted. State law requires that counties publish within six months of the close of each fiscal year a complete set of financial statements presented in conformity with accounting principles generally accepted in the United States of America (GAAP), and audited in accordance with generally accepted auditing standards by a firm of licensed certified public accountants. This comprehensive annual financial report meets all required criteria specified by the State, to report the Budgetary, Accounting and Financial Reporting System (BARS), prepared in conformance with the principles and standards for financial reporting as promulgated by the Governmental Accounting Standards Board (GASB). Pursuant to those requirements, the finance department hereby issues the comprehensive annual financial report of Yellowstone County for the fiscal year ended June 30, 2017.

This report consists of management's representations concerning the finances of Yellowstone County. Consequently, management assumes full responsibility for the completeness and reliability of all of the information presented in this report. To provide a reasonable basis for making these representations, management of Yellowstone County has established a comprehensive internal control framework that is designed to protect the government's assets from material loss, theft, or misuse; compile sufficient reliable information for the preparation of Yellowstone County's financial statements in conformity with GAAP; and ensure compliance with laws, regulations, and contracts. Because the cost of internal controls should not outweigh their benefits, Yellowstone County's comprehensive framework of internal controls has been designed to provide reasonable rather than absolute assurance that the financial statements will be free from material misstatement. As management, we assert that, to the best of our knowledge and belief, this financial report is complete and reliable in all material respects.

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Yellowstone County's financial statements have been audited by Anderson, ZurMuehlen & Co., a firm of licensed certified public accountants. The goal of the independent audit was to provide reasonable assurance that the financial statements of Yellowstone County for the fiscal year ended June 30, 2017, are free of material misstatement. The independent audit involved examining, on a test basis, evidence supporting the amounts, and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management, and evaluating the overall financial statement presentation. The independent auditor concluded, based upon the audit, that there was a reasonable basis for rendering an unmodified opinion that Yellowstone County's financial statements for the fiscal year ended June 30, 2017 are fairly presented in conformity with GAAP. The independent auditor's report is presented as the first component of the financial section of this report.

The independent audit of the financial statements of Yellowstone County has usually been part of a broader, federally mandated "Single Audit" designed to meet the special needs of federal grantor agencies. However, for FY17 a Single Audit engagement did not take place, since the County did not meet the threshold for expenditures of Federal government awards of at least \$750,000. GAAP requires that management provide a narrative introduction, overview, and analysis to accompany the basic financial statements in the form of Management's Discussion and Analysis (MD&A). This letter of transmittal is designed to complement MD&A and should be read in conjunction with it. Yellowstone County's MD&A can be found immediately following the report of the independent auditors.

FINANCIAL STATEMENT PRESENTATION

This Comprehensive Annual Financial Report includes all of the financial statements and reports as required by the Governmental Accounting Standards Board. Designed to meet the needs of a broad spectrum of financial statement readers, this Comprehensive Annual Financial Report is divided into four major sections.

1. **Introductory Section:** As the title indicates, this section introduces the reader to the report and includes the table of contents, transmittal letter, organization chart, and list of elected officials.

2. **Financial Section:** Includes the following subsections –
 - Independent Auditor's Report
 - Management's Discussion and Analysis (MD&A) – This report is a narrative providing information and analysis about the County's financial position, results of operations for the audited year, and significant changes from the prior year.
 - Basic Financial Statements – These include government-wide financial statements which report on both governmental and business-type activities on a full accrual (business-like) basis.
 - Notes to Basic Financial Statements – Explanatory narratives, details, and reconciliations that are critical to an understanding of the basic financial statements.
 - Required Supplementary Information
 - Fund Financial Statements – These statements provide additional reporting for the major and nonmajor funds.

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3. **Statistical Section:** Although this section contains substantial financial information, these tables differ from financial statements in that they present some non-accounting data and are designed to reflect social and economic data, as well as the fiscal capacity of the County.

The diverse nature of governmental operations and the necessity of assuring legal compliance preclude recording and summarizing all governmental financial transactions and balances in a single accounting entity. Therefore, from an accounting and financial management viewpoint, a governmental unit is a combination of several distinctly different fiscal and accounting entities, each having a separate set of accounts and functioning independently of each other. Each accounting entity is accounted for in a separate "fund." A fund is defined as a fiscal accounting entity with a self-balancing set of accounts recording cash and other financial resources, together with all related liabilities and residual equities or balances, and changes therein, which are segregated for the purpose of carrying on specific activities or attaining certain objectives in accordance with special regulations, restrictions, or limitations.

PROFILE OF THE COUNTY

Yellowstone County (population 158,437), created by legislative enactment in 1883, is located in the south central section of Montana and includes the incorporated City of Billings, which is the County seat and most populous city in the state (population 110,323); and also includes the incorporated City of Laurel (population 6,865) and Town of Broadview (population 200). The County imposes tax levies for jurisdictions under the authority of the Board of County Commissioners, which includes county funds and some special districts, such as the Big Sky Economic Development (BSED). The Board of County Commissioners also approves levies requested by boards of special cemetery and fire districts. The County does bill, collect, and distribute property taxes on behalf of other taxing entities such as the State of Montana, schools and cities, but does not approve their levies.

The Board of County Commissioners is a commission form of government with a three member board comprised of officials elected at-large from three different district boundaries to six year terms on a staggered two year cycle. The County has the authority to cause actions that are statutorily permitted under Montana law. The Board of County Commissioners establishes budget authority and policies for County departments.

Budgetary control is maintained through an annual budget adopted by the County Commissioners. Public hearings are published and generally conducted in May or June of each year. The final budget must be adopted by the first Thursday in September or 30 days after receiving the certified taxable values from the State of Montana. Budgetary authority is flexible in that the Commissioners may make transfers among budget object lines within a fund and make budget amendments with statutory restrictions when considered necessary for proper administration of County government. Budget amendments may be passed by the Board of County Commissioners after conducting two published public hearings. The level of budgetary control is established at the fund level. Budget comparisons for the major governmental funds are presented as part of the basic financial statements. These statements also show the original budget that was adopted for the major funds. Generally the revisions made during the fiscal year are related to grant funding and associated expenditures.

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Yellowstone County provides a full range of services as mandated by Montana statutes, including general government, public works, public safety, public health, social and economic, culture and recreation, and community development. Some of the more significant departments and functions within these areas include:

General Government – County Commissioners, Treasurer, Finance, Elections, Records, Auditing, Facility Maintenance, Property and Liability Insurance, Planning, Geographical Information, and Clerk of District Court

Public Safety – Sheriff’s departments including administration, patrol, detectives, civil, records, adult detention, and communications. Other public safety functions include youth detention, county attorney prosecution, disaster and emergency services and traffic safety programs.

Public Works – County road and bridge projects and maintenance, weed control, veteran’s cemetery, and RSID construction and maintenance.

Public Health – Funding support for operations of the public health department (Riverstone Health), mental health treatment and involuntary commitment costs, animal control, and alcohol rehabilitation programs.

Social and Economic Services – Senior citizen program funding, extension & agricultural services, and low income medical and rent assistance programs.

Culture and Recreation – Library and museum funding, and county parks.

Conservation of Natural Resources – Soil Conservation programs and Air Quality Control funding

Community Development – Community Development Block Grant projects

The County also operates the METRA (Montana Exposition, Trade, and Recreation Arena) and adjacent buildings and grounds. This facility includes 3 large multi-purpose event centers, a 4,000 seat grandstand and track, and large adjacent parking, grounds, and ancillary buildings.

FACTORS AFFECTING FINANCIAL CONDITION

General Operating Environment

The information presented in the financial statements is perhaps best understood from the broader perspective when it is considered with the specific perspective in which the County operates.

Local business activity includes agricultural, medical, retail, industrial, petroleum refining, banking, mining, and utility enterprises; which contribute substantially to the County’s economy and tax base. The County is home to three substantial oil refineries, two major hospitals, and is the major retailer to a large geographical area. Billings also is an important tourism and cultural center to the region. These businesses and industries have historically provided a stable economy for the community and have provided for steady population and economic growth.

Montana’s tax structure predominately relies on income, mineral, property, gambling, and motor vehicle taxes. Counties directly levy property taxes and indirectly share in mineral, gambling and motor vehicle taxes by receiving revenue distribution from the State referred to as the entitlement share that is supported by the aforementioned taxes. The State has no general sales tax although some communities in the State are permitted to levy a local sales tax (referred to as the resort tax). Yellowstone County is not currently permitted to levy a local sales tax.

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Property taxing authority is statutorily determined and taxing authority above the allowed maximum level must be voter approved. The local governing bodies determine the amount of property tax revenue they wish to levy annually up to the maximum allowed. New property revenues are permitted for new construction valuation and a statutorily determined acceptable inflation growth indexed to 50% of the State's rate of inflation, averaged over the past 3 years. For FY17, that rate equaled .50%, and for FY18 the rate will be .59%.

The Management Discussion and Analysis provides additional discussion of specific pending financial impacts on the County.

Recent Events and Economic Conditions

A ballot measure was passed in June of 2016 that proposed to borrow up to \$9.7 million for building an expanded wing for women at the County's detention facility, in addition to new kitchen and laundry facilities and improvements to the original structure built in the 1980's. This measure included a commitment to no increase in taxes for the project. It successfully passed with over 57% of the vote. Construction is ongoing, and is on pace to be completed on time and on budget in the late spring of 2018.

On November 7, 2017 the voters approved a perpetual 8 mill levy to support County Attorney operations. This collection will begin in November, 2018 and impact the FY19 budget by raising about \$2.8 million in the first year, excluding protests.

The Billings area has historically benefited from oil and gas activities in the broader region, especially from the Bakken oil fields in eastern Montana and western North Dakota over the last 15 years. Our community provides a significant amount of manufacturing, transport, services, and support to companies doing business in that region. Over the past year, this activity has remained somewhat steady from the prior year. About one year ago, WTI prices were around \$51.70. As of this writing, that price has risen to \$55.10. This is still well off the high in June of 2014 of \$107.55.

The ever-expanding medical community continues relatively strong growth, and Billings continues to be a dominant regional medical center. Billings currently has two accredited hospitals, 16 clinics and over 200 physicians, with a medical employment count of nearly 13,000.

New residential and commercial construction has continued, but is slowing somewhat. With low interest rates potentially beginning to rise, this industry will be cautious in the coming months.

CHS, Inc. continues its substantial protests, along two other large energy related entities. Total protests from these three total \$10,333,007 for FY17 alone, or 98.13% of all protests.

The unemployment rate for Yellowstone County stands at an estimated 3.6%, down .1% from last year. This is below the improving national average of 4.4%. The diversity provided by local energy, retail, medical, and agriculture businesses help stabilize employment swings in our region. Businesses are attracted by the educated workforce, reasonable cost-of-living, education system, and local amenities.

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Internal Controls

In developing and evaluating the County's accounting system, consideration is given to the adequacy of internal accounting controls. Internal accounting controls are designed to provide reasonable, but not absolute assurance regarding; (1) the safeguarding of assets against loss from unauthorized uses; (2) the reliability of financial records for preparing financial statements and maintaining accountability for assets; and (3) maintaining compliance with laws and regulations. The concept of reasonable assurance recognizes the costs of internal control should not exceed the benefits likely to be derived and the evaluation of costs and benefits requires estimates and judgments by management.

All internal control evaluations occur within the above framework. We believe the County's internal controls adequately safeguard assets, provide reasonable assurance of proper recording of financial transactions, and maintain compliance with laws and regulations.

As a recipient of Federal and State financial assistance, the County also is responsible for ensuring adequate internal control is in place to ensure compliance with applicable laws and regulations related to major programs. This internal control is subject to periodic evaluation by management and the internal audit staff of the County.

Risk Management

The County uses a self-funded Property and Liability Insurance Fund because the County considers it to be cost effective to self-insure for routine claims and reinsure for catastrophic losses. The County carries commercial liability coverage with a current deductible of \$250,000 and an aggregate limit of \$3,000,000 per year. Coverage of \$3 million per year is anticipated to provide a high degree of safety from catastrophic losses. The Property and Liability Insurance Fund has a fund balance of \$2,599,263, which is considered to be a sufficient reserve to fund the incurred claims against the County after establishing reasonably estimated loss reserves. See footnote 10 (page 68) for additional discussion on liability re-insurance. The County also carries \$180 million in property damage coverage with a \$50,000 deductible on buildings and their contents.

See footnotes 10 and 11 (pages 68-70) for additional description of coverages related to worker's compensation and health insurance.

Cash Management

The County currently has an investment program agreement with the local schools, irrigation, cemetery, rural fire and other special districts to invest their funds as part of an investment pool. The County invests the funds at a fee of 1% of the interest proceeds received for the month. Currently the County invests in repurchase agreements, U.S. government securities, agencies of the U.S. government, and the STIP program with the State of Montana. The rate of return for the investment pool is net of bank service fees incurred for the operational costs of the participating pool members. Investments are limited to a 5 year maturity. A comparison of previous years' investment results are as follows:

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Cash Management continued:

	<u>Total Interest Earned</u>	<u>Average Investment Balance</u>	<u>Rate of Return</u>
F.Y. 07-08	3,839,852	91,680,559	4.18%
F.Y. 08-09	2,727,239	101,596,016	2.68%
F.Y. 09-10	1,794,512	117,258,972	1.71%
F.Y. 10-11	1,164,351	105,370,634	1.11%
F.Y. 11-12	736,441	113,288,374	0.65%
F.Y. 12-13	518,708	139,604,003	0.37%
F.Y. 13-14	786,253	153,628,654	0.51%
F.Y. 14-15	1,110,436	148,673,700	0.75%
F.Y. 15-16	1,136,874	152,434,141	0.75%
F.Y. 16-17	1,608,857	163,317,123	0.99%

The rate of return for FY17 exceeded that of FY16 due to improved yields in all maturities from 90 days to 5 years. Much of the yield increases took place in the second half of the fiscal year. See footnote 4 (pages 50-55) for additional information on cash and cash investments.

Debt

At June 30, 2017 Yellowstone County has a number of debt issues outstanding. These issues include \$2,455,000 in limited tax general obligation bonds; and \$972,000 of rural special improvement district bonds for which the County has limited secondary responsibility. The County has one note payable owed to Montana Board of Investments with an outstanding balance due of \$227,163 as of June 30, 2017.

See footnote 8 (pages 61-65) and the MD&A (pages 4-22) for additional information on long-term county debt.

Pension and Other Post-Retirement Benefits and Obligations

All county employees may elect participation in the Public Employees Retirement System (PERS) or Sheriff Retirement System (SRS) if they meet eligibility criteria. Employees exceeding 960 hours of work in a year must participate in PERS if they're in a covered position. Effective July 1, 2015 the current employer contribution rates are 8.27% of covered payroll for PERS and 10.115% for SRS. New employees have the option to elect membership in either a defined benefit (DB) plan or defined contribution (DC) plan. Employees hired before July 1, 2002 have had the opportunity to select their retirement option (DB or DC). Employees hired after July 1, 2002 have 12 months to select an irrevocable retirement option. Funding requirements and plan administration is the responsibility of the State of Montana. The PERS and SRS plans continue to be in poor fiscal condition. Legislation passed in the 2013 legislature added funding to the PERS pension system from the employer, the State, and the employee as well as reducing benefits for retirees in an attempt to improve the fiscal position of PERS. While certain portions of the legislation were recently upheld, the benefit reductions were overturned by the courts.

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Pension and Other Post-Retirement Benefits and Obligations continued:

The County allows retiring employees receiving a State pension the option to retain health insurance benefits on the County's plan. Eligible retirees and their dependents may maintain County coverage provided they pay the health insurance premium. Retirees and their dependents under 65 years old pay the same premium as active employees, except that retiree pays the coverage cost for themselves in addition to their dependents.

Retirees and their spouses over 65 pay a reduced premium, since the County becomes a secondary payer after Medicare. Effective July 1, 2008 the County began offering an option to Medicare eligible retirees to participate in Medicare advantage plans administered by third party companies. Medicare eligible retirees currently have an annual election to participate in the Medicare advantage plan or the county's health plan.

Terminating employees that do not elect or are not eligible for a pension may elect to retain County health coverage under the provisions of the Consolidated Omnibus Budget Reconciliation Act (COBRA). This coverage may be elected and paid for by the terminating employee for up to 18 months.

See footnotes 11E (pages 70-72) and 12 (pages 73-90) for additional information on pension and other post-retirement benefits and obligations.

ACKNOWLEDGEMENTS

This financial report is simply one method of reflecting efforts of all those who serve in County government. We are employed by our County's citizens, whom we endeavor to serve every day. Without our citizens and businesses providing the funding and direction for needed services and programs, the County government could not function. I appreciate and applaud the efforts of all community members who work to improve the community and its governments. The goal of this report is to provide useful information regarding the use of the resources provided to Yellowstone County government operations.

I would like to express my appreciation to the finance department staff and the staffs of all the County offices for providing excellent work and cooperation during the year. Although the finance department takes on the task of preparing the financial report, all county departments contribute to the cooperative effort required to maintain the financial system.

A special "thank you" is extended to comptroller Jennifer Amundsen, along with Anna Ullom and Tim Hofferber for their work in the preparation of the financial report, and assistance with the audit. I would also like to thank Anderson ZurMuehlen & Company for their assistance, and for the auditing of this report.

Respectfully submitted,

Kevan Bryan, Finance Director