

## COMMISSIONER MEETINGS

All meetings take place in the Commissioners Conference Room (308)  
located in the Ostlund Building @ 2825 3rd Ave N (3rd Floor)  
and are open to the public unless otherwise noted

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THURSDAY - APRIL 16, 2026

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8:45 Calendar

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9:00 COMMISSIONERS DISCUSSION

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PLEDGE

### DEPARTMENTS

1. **Finance** - Marsh McLennan Agency LLC Contract - County Insurance
2. **Brad Molnar** - FERC Support Letter

### COMMISSIONERS

1. Commissioner Board Reports

### PUBLIC COMMENTS ON COUNTY BUSINESS

*\*Public comment is an opportunity for individuals to address the Board, however, the Board cannot engage in discussion or take action on items not properly noticed on the agenda.*

CLOSED: Litigation Update - Matta

B.O.C.C Thursday Discussion

1.

Meeting Date: 04/16/2026

Title: Marsh McLennan Agency LLC Contract - County Insurance

Submitted For: Matt Kessler, Purchasing Agent

Submitted By: Matt Kessler, Purchasing Agent

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TOPIC:

**Finance** - Marsh McLennan Agency LLC Contract - County Insurance

BACKGROUND:

Discuss proposed contract from MMA for County insurance agent/brokerage services.

RECOMMENDED ACTION:

Discuss.

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Attachments

YELLOWSTONE COUNTY FEE AND COMMISSION AGREEMENT

2026-2027 Agent Agreement

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## CLIENT SERVICE AGREEMENT

### Business Insurance

This Client Service Agreement and any statement of work, exhibits and appendices hereto (this “**Agreement**”) is made as of July 1, 2026 (the “**Effective Date**”), by and between Yellowstone County (herein referred to as “**Client**”), and Marsh & McLennan Agency LLC (herein referred to as “**MMA**”). MMA and Client may be referred to in this Agreement individually as “party” and collectively as the “parties”.

NOW, THEREFORE, in consideration of mutual covenants and representations set forth in the Agreement, the parties hereby agree as follows:

### Article I. Services Provided by MMA

#### 1.1 Services

MMA shall provide the services to Client as outlined in a Statement of Work (“**SOW**”) executed by the parties (the “**Services**”). The initial SOW between Client and MMA is attached as Exhibit A to this Agreement, and may be amended, from time to time, by mutual written agreement of the parties. Each SOW shall incorporate this Agreement by reference and shall specify the scope of Services to be provided, the payment terms, and any other terms and conditions specific to the Services to be provided thereunder. To the extent there is a direct conflict between the terms of this Agreement and an SOW, the terms of the SOW shall control.

#### 1.2 Compensation

MMA performs Services in consideration of Client's payment of MMA's professional fees, commission from insurers or other amounts payable to MMA as set forth in the applicable SOW.

### Article II. Term/Termination

#### 2.1 Term

This Agreement shall begin on the Effective Date and continue until (a) a termination occurs pursuant to provision 2.2; or (b) the end of the applicable Service Period as described in the SOW, whichever occurs earlier. MMA's obligations to provide Services hereunder will terminate upon termination of the Agreement for any reason.

#### 2.2 Termination

This Agreement, and any SOW attached hereto, may be terminated for convenience by either party by providing at least ninety (90) days' prior written notice to the other party. This Agreement may be terminated by MMA for Client's non-payment of fees as provided in the SOW, upon thirty (30) days' prior written notice to Client.

#### 2.3 Events Upon Termination

Upon termination of this Agreement, Client shall pay to MMA any and all fees due and owing to MMA calculated in accordance with the applicable SOW for the period up to and including the effective date of termination. Commissions will be paid to MMA by applicable insurance carriers pursuant to such carriers' agent-of-record policies and procedures. Notwithstanding any termination of this Agreement, any Retail Commissions collected by MMA shall be considered fully earned upon receipt. Any termination of this Agreement shall not relieve Client of its obligation to pay for Services rendered and/or earned by MMA up to and including the effective date of termination.

### Article III. Confidentiality and Ownership Rights

#### 3.1 Confidentiality

Each party (the “**Disclosing Party**”) may provide the other party (the “**Receiving Party**”) with confidential information (“**Confidential Information**”) in connection with this Agreement. Confidential Information shall include information that is marked or designated as confidential or proprietary at or prior to disclosure or which would appear to a reasonably prudent person to be confidential and/or proprietary in nature. Confidential Information shall also include, but not be limited to, this Agreement and all business strategies, plans and procedures, business information, proprietary information, scientific information, product plans, sales information and plans, data, and trade secrets of

## MMA BI Client Service Agreement

the Disclosing Party. The Receiving Party will not disclose to any third party or use any Confidential Information of the Disclosing Party, except that MMA, as Receiving Party, may share Client's Confidential Information with insurers, third party providers, intermediaries and other relevant third parties in furtherance of the Services (and the same shall not be considered agents and representatives of MMA for this purpose). MMA may include, on a de-identified and aggregated basis, information relating to Client's insurance program in benchmarking, modeling, analytics and other offerings to enhance MMA's Services. MMA may share with prospective insurers information about Client's upcoming insurance renewals to help insurers identify opportunities to compete for risk. The Receiving Party will take all steps reasonably required to maintain the confidentiality of Confidential Information received from the Disclosing Party.

Confidential Information does not include information that (i) was in the public domain at the time it was disclosed or has entered the public domain through no fault of the Receiving Party; (ii) the Receiving Party can show was or is independently developed by the Receiving Party without any use of the Confidential Information; (iii) is de-identified and aggregated; or (iv) was received by the Receiving Party from a third party which the Receiving Party had no reason to believe had a confidentiality obligation to the Disclosing Party with respect to the information. The Receiving Party may disclose Confidential Information to the extent required by law, including pursuant to a subpoena or similar document; provided the Receiving Party will, to the extent practical, inform the Disclosing Party of the disclosure requirement in order to permit the Disclosing Party to seek a protective order. If requested by the Disclosing Party, the Receiving Party will return to the Disclosing Party (or destroy) all documents in the Receiving Party's possession that contain Confidential Information.

Notwithstanding the above, the Receiving Party may retain documents and archival records containing Confidential Information in accordance with the Receiving Party's record retention policy or as required by law. Each party's obligations under this section will continue for a period of three (3) years after the date the Confidential Information is disclosed to the Receiving Party.

### 3.2 Data Privacy

MMA will not retain, use, or disclose Client's Personal Information outside of the parties' direct business relationship or for any purpose other than as permitted in this Agreement or under Applicable Privacy Laws. Client agrees that MMA may process Client's Personal Information (a) to perform its obligations and exercise its rights under this Agreement; (b) to perform its legal obligations and to establish, exercise or defend legal claims in respect of this Agreement; or (c) as reasonably necessary for the proper management, assessment, improvement, and administration of MMA's business and the Services.

**"Applicable Privacy Laws"** means the international, federal, state and local laws relating to data protection or privacy that apply to the use, disclosure, collection, handling, retention or other processing of Client's Personal Information under this Agreement.

**"Personal Information"** means information that identifies or can be used to identify an individual as defined by, and is subject to protection under, Applicable Privacy Laws, that is provided by Client or on Client's behalf, and that MMA processes pursuant to this Agreement.

### 3.3 MMA Work Product

All works of authorship, including but not limited to, designs, plans, specifications, programs, computer output, valuations, estimates, report, data, memoranda, findings, recommendations of every description and every innovation, conception, improvement, discovery or invention and any intellectual property rights associated therewith which are created, utilized or developed by MMA or its representatives in conjunction with this Agreement ("**Work Product**") is and remains MMA's property. MMA grants to Client a non-transferable right to use the Work Product solely for Client's internal risk management purposes (the "**Intended Purpose**"). MMA will acquire no rights of ownership in intellectual property rights subsisting in any material provided by Client to MMA in connection with this Agreement.

MMA shall have no liability with respect to: (i) modifications made by any person other than MMA to the Work Product or deliverables provided to Client by MMA or (ii) any third party's use or reliance on the Work Product or deliverables provided to Client by MMA.

## **Article IV. Limitation of Liability; Disclaimers; Analytics**

### **4.1 Limitation of Liability**

In no event shall either party to this Agreement be liable for any indirect, incidental, consequential, punitive or other special damages or for any lost profits arising out of or relating to any services provided by MMA or its affiliates, even if advised of the possibility of such damages. The aggregate liability of MMA, its affiliates and any officer, director or employee of MMA and its affiliates ("**MMA Parties**") arising out of or relating to the provision of any Services at any time by any of the MMA Parties shall not exceed five million dollars (\$5,000,000). This provision applies to the fullest extent permitted by applicable law and to all causes of action, including, without limitation, breach of contract, breach of warranty, negligence, strict liability, misrepresentation and other torts.

### **4.2 Disclaimers**

MMA does not act on behalf of any insurer, is not bound to utilize any particular insurer, and does not have the authority to make binding commitments on behalf of any insurer. MMA does not guarantee or make any representation or warranty that coverage or Services can be placed on terms acceptable to Client. MMA is not responsible for the solvency of any insurer or its ability or willingness to pay claims, return premiums or meet other financial obligations. Client agrees that all decisions regarding the amount, type or terms of coverage shall be Client's ultimate responsibility. While MMA may provide advice and recommendations, Client must decide the specific coverages that are appropriate for its particular circumstances and financial position. The form of MMA's compensation, whether by commission, fee, or both, shall not affect MMA's role as insurance broker or the scope of the services to be provided by MMA.

MMA's service obligations to Client are solely contractual in nature. The parties acknowledge and agree that, in performing the Services, MMA and its affiliates are not acting as a fiduciary for Client, except to the extent required by applicable law, and do not otherwise have a fiduciary or other enhanced duty to Client.

MMA is not engaged in the practice of law or tax accounting and the Services provided hereunder do not constitute and are not a substitute for legal, tax and/or accounting advice. Any reports or advice MMA provides will be based on MMA's experience as an insurance broker and risk consultant and should not be relied upon as accounting, legal, regulatory or tax advice. Accordingly, MMA recommends that Client secure the advice of competent legal counsel and/or tax advisor with respect to any legal or tax matters related to the Services or otherwise.

### **4.3 Modeling and Analytics**

MMA may also provide Client with modeling and/or business analytics services ("**Modeling and Analytics**"). These services are based upon a number of assumptions, conditions and factors. If any of them, or any information provided to MMA, is inaccurate or incomplete or should change, then the Modeling and Analytics could be materially affected. Modeling and Analytics are subject to inherent uncertainty, and actual results may differ materially from our projections. They are provided solely for Client's benefit. They do not constitute, and are not intended to be a substitute for, actuarial, accounting or legal advice. MMA will have no liability to any third party in connection with Modeling and Analytics or to Client with regard to any Modeling and Analytics performed or provided by a third party. Except to Client's insurers in connection with the placement of coverage by MMA, Client agrees not to share any of MMA's Modeling and Analytics work product with a third party without MMA's prior written consent.

## **Article V. Representations**

### **5.1 Compliance with Applicable Law and Regulation**

Each party agrees to comply in all material respects with all federal, state, and local laws and regulations applicable to such party in carrying out its obligations under this Agreement.

### **5.2 Accuracy of Information**

Client shall provide to MMA timely, complete and accurate information to enable MMA to perform its obligations and provide Services hereunder. Client assumes full responsibility for any Client information provided to MMA, including, but not limited to, its condition, content, format, usability, or correctness and MMA has no obligation to confirm or verify the accuracy, authenticity, or completeness of any information provided by Client. Client

## MMA BI Client Service Agreement

understands that the failure to provide necessary, complete and accurate information to MMA, whether intentional or by error, could result in the voiding of coverage or denial of claims. Client acknowledges that MMA: (i) relies upon the accuracy of all information provided by Client in effecting and performing its obligations under this Agreement, and (ii) understands and agrees that MMA shall have no liability for its reliance on inaccurate or incomplete information.

### **Article VI. Other Provisions**

#### **6.1 Taxes and Fees.**

The insurance MMA places for Client may require the payment of insurance premium taxes (including U.S. federal excise taxes), sales taxes, use taxes, surplus or excess lines and similar taxes or fees to federal, state or foreign regulators, boards or associations. Client agrees to pay those taxes and fees, and MMA will remit them to the relevant authorities after receiving them from Client.

#### **6.2 No Third-Party Beneficiaries**

Neither this Agreement nor the provision of the Services is intended to confer any right or benefit on any third party.

#### **6.3 Governing Law/Waiver of Jury Trial**

This Agreement shall be governed by and construed in accordance with the laws of the State of New York, without regard to choice of law principles. Each party, on behalf of itself and its affiliates, to the fullest extent permitted by law, knowingly, voluntarily, and intentionally waives its right to a trial by jury in any action or other legal proceeding arising out of or relating to this Agreement or any services provided by MMA or its affiliates. The waiver applies to any action or legal proceeding, whether sounding in contract, tort or otherwise. Each party agrees not to include any employee, officer, director or trustee of the other as a party in any action, proceeding or counterclaim relating to such dispute.

#### **6.4 Amendment; Waiver**

No changes, amendments, or alterations shall be effective unless signed by duly authorized representatives of both parties. Neither the waiver by either party of a breach or violation of any provision of this Agreement nor the failure by either party to insist upon strict performance of any provision herein shall operate or be construed to be a waiver of any subsequent breach or violation thereof. To be effective, all waivers must be in writing and signed by an authorized officer of the party to be charged.

#### **6.5 Exhibits; Entire Agreement**

This Agreement (including any SOW, Exhibits and Appendices hereto) sets forth the complete and sole understanding between MMA and Client with respect to its subject matter and supersedes any and all prior or contemporaneous communications, discussions, agreements, understandings, promises, and/or representations made by either party to the other, whether oral, written, or in any other form not expressly included herein. This Agreement includes the following attachments:

- **EXHIBIT A** – Statement of Work & Compensation
- **EXHIBIT B** – Compensation Disclosure
- **APPENDIX A** – Terms & Conditions for Ancillary Services (If Applicable)

**[SIGNATURE PAGE FOLLOWS]**

MMA BI Client Service Agreement

IN WITNESS WHEREOF, the parties, through their authorized representatives, have executed this Agreement as of the Effective Date.

**Marsh & McLennan Agency LLC**

**Yellowstone County**

By: \_\_\_\_\_

By: \_\_\_\_\_

Printed Name: Sarah Walsh

Printed Name: \_\_\_\_\_

Title: CEO, Northwest Region

Title: \_\_\_\_\_

Date: \_\_\_\_\_

Date: \_\_\_\_\_

**EXHIBIT A: STATEMENT OF WORK**

This Statement of Work (“**SOW**”) is entered into pursuant to the Client Service Agreement (the “**Agreement**”) dated April 7, 2025 between the parties hereto, and sets forth the scope of services to be provided, and the compensation to be earned, by MMA. This SOW is subject to the terms and conditions contained in the Agreement.

**PART 1 – SERVICE PERIOD**

The Service Period shall begin July 1, 2026 and end July 1, 2029.

**PART 2 – SCOPE OF SERVICES**

MMA agrees to provide Client such Services as those described herein for the following lines of insurance coverage. MMA may utilize the services of foreign and domestic intermediaries to place Client's insurance upon its discretion.

<b>Line(s) of Coverage/Fee</b>
<ul style="list-style-type: none"> <li>• General Liability placed with Montana Association of Counties Property &amp; Casualty Trust</li> <li>• Automobile Liability placed with Montana Association of Counties Property &amp; Casualty Trust</li> <li>• Errors and Omissions Liability placed with Montana Association of Counties Property &amp; Casualty Trust</li> <li>• Employee Benefits Liability placed with Montana Association of Counties Property &amp; Casualty Trust</li> <li>• Law Enforcement Liability placed with Montana Association of Counties Property &amp; Casualty Trust</li> <li>• Sexual Abuse Liability placed with Montana Association of Counties Property &amp; Casualty Trust</li> </ul>
<b>Line(s) of Coverage/Commission</b>
<ul style="list-style-type: none"> <li>• Property</li> <li>• Workers' Compensation</li> <li>• Cyber</li> <li>• Crime</li> </ul>

Pre-Marketing Services

- (a) Conduct an initial strategy discussion in advance of each placement;
- (b) Assist Client in assessing Client's risks and in developing insurance specifications which MMA will submit to insurers; and
- (c) Recommend potential insurers.

Marketing and Placement Services

- (a) Solicit quotes from insurers that Client selects;
- (b) Negotiate on Client's behalf with insurers;
- (c) Assist Client in evaluating the options received from insurers; and
- (d) Use best efforts to place insurance for Client, but only after Client has authorized MMA to bind coverage for Client.

Services related to MMA placements

- (a) Deliver confirmation of coverage once it is placed;
- (b) Follow up with insurance carriers to obtain policies and/ or endorsements. MMA may deliver Client's insurance policies and endorsements to Client electronically;
- (c) Review policies and endorsements for conformity with agreed terms and coverages;
- (d) Provide coverage summaries;
- (e) At Client's request, issue certificates or memoranda of insurance and/or auto identification cards;
- (f) Review premium and exposure audits, rating adjustments, dividend calculations and loss data;
- (g) Provide Client with invoices, except in the case of direct billing by insurers. Remit premiums to insurers and, where applicable, remit taxes and fees to the relevant authorities, following receipt thereof from Client; and
- (h) Monitor published financial information of Client's current insurers and alert Client when one of those insurers falls below MMA's minimum financial guidelines.

Claims-Related Services

- (a) Provide the following claims-related services:
  - Evaluate coverage applicability under certain MMA placed insurance policies;
  - Assist Client in the development of settlement strategies in relation to certain claims; and
  - Assist Client with insurer negotiations and litigation management issues that might impact certain claim settlements

If the Claims-Related Services that we provide become extensive, or if you ask us to perform Claims-Related Services that constitute additional services, we both agree to negotiate in good faith additional compensation for those services.

Risk Control-Related Services

- (b) Provide the following Risk Control-related services:
  - Access to the MMA NW Region Risk Control team, including access to MMA Risk Control virtual Risk Management tools;
  - Attend Safety Committee meetings as agreed;
  - Safety inspections with findings/recommendations reporting as agreed

If the Risk Control-Related Services that we provide become extensive, or if you ask us to perform Risk Control-Related Services that constitute additional services, we both agree to negotiate in good faith additional compensation for those services.

## **PART 3 - COMPENSATION**

### **1.1 Fee-Based Compensation**

MMA will deliver its Services to the Client in respect of the Fee Coverages for a fixed annual fee of \$55,000, plus any applicable sales tax if required by state law, to be billed as follows: In one lump sum.

MMA will credit against the fee any Retail Commissions (as defined in the attached Compensation Disclosure) that MMA or its affiliates collect on your Fee Coverages, except for:

- Commissions when MMA affiliates act as an underwriting manager on behalf of insurers or a wholesale broker;
- Retail commissions on placements made through MMA's Qualified Solutions Group (QSG);
- Retail commissions on Flood placements made through the National Flood Insurance Program; and
- Retail commissions on placements made by MMA's non-U.S. affiliates on behalf of you or your non-U.S. subsidiaries.

Any percentage of premium based insurer consulting compensation collected by MMA or its affiliates will not be credited against the fee.

If the Retail Commissions for the Fee Coverages for an annual period exceed the fee for that annual period, then MMA will credit any excess Retail Commissions to Client unless prohibited by anti-rebating laws. Where that is prohibited, Client may engage MMA or its affiliates to provide certain associated services up to the amount of the excess commission. The scope and terms of the associated services shall be subject to the parties' mutual agreement. Any unused excess amount remaining at the end of the annual period will be deemed earned by MMA. Wholesale, Contingent and Supplemental Commissions will not be included in calculating if the cap on Retail Commissions has been reached.

In the event the Agreement is terminated by MMA, MMA's fee compensation will be adjusted on a pro-rata basis. In the event the Agreement is terminated by the Client or by MMA for Client's non-payment of fees, with respect to Fee Coverages, MMA's fee for the current annual Service Period upon the effective date of termination shall be deemed earned in accordance with the following schedule: 50% for the initial three (3) months of any annual Service Period described in the SOW, 75% if after three (3) months but before the end of the nine (9) month period of an annual Service Period and 100% after nine (9) months of any annual Service Period.

### **1.2 Commission-Based Compensation**

MMA shall be compensated for its Services for the Commission Coverages through Retail Commissions from insurers.

Any commissions that MMA or its affiliates receive, except as otherwise outlined in 1.1 above, will be considered fully earned at the time of placement. If Client terminates a policy before it expires MMA will retain any commissions collected, except where MMA places the replacement policy in which case MMA will return any unearned commission on the terminated policy.

### **1.3 Other Revenue.**

If MMA assists Client with obtaining premium financing, MMA may receive compensation from the finance company. MMA will provide Client with information about arrangements MMA has with the premium finance companies, including any compensation MMA would receive on Client's placements.

MMA earns and retains interest income on premium payments it holds on behalf of insurers between the time MMA receives them from Client and the time MMA remits them to insurers, where permitted by applicable law.

### **1.4 Out-of-Scope Services.**

MMA can provide additional services at an additional cost. The cost and scope of additional services will be agreed in advance and reflected in an amendment to this SOW or an additional SOW. If there is a significant change in Client's operations or risks that affect the nature and scope of Client's insurance program and/or the Client's

service needs, both parties agree to renegotiate MMA’s compensation in good faith. Changes in scope include, but are not limited to, a change in operations due to merger or acquisition.

MMA may also provide Client with certain risk consulting and analytics services (“Advisory Services”) pursuant to separate statements of work to be mutually agreed upon by the parties. Any such statements of work will be subject to the terms of the Agreement and the additional terms and conditions contained in Appendix A attached hereto.

For more information, please see Exhibit B for MMA’s standard Compensation Disclosure which may be updated from time to time.

**IN WITNESS WHEREOF**, the parties hereto have executed this Statement of Work.

**Marsh & McLennan Agency LLC**

**Yellowstone County**

By: \_\_\_\_\_

By: \_\_\_\_\_

Printed Name: Sarah Walsh

Printed Name: \_\_\_\_\_

Title: CEO, Northwest Region

Title: \_\_\_\_\_

Date: \_\_\_\_\_

Date: \_\_\_\_\_

**EXHIBIT B: COMPENSATION DISCLOSURE**

Marsh & McLennan Agency LLC (“MMA”) prides itself on being an industry leader in the area of transparency and compensation disclosure. We believe you should understand how we are paid for the services we are providing to you. We are committed to compensation transparency and to disclosing to you information that will assist you in evaluating potential conflicts of interest.

As a professional insurance producer, MMA and its subsidiaries facilitate the placement of insurance coverage on behalf of our clients. As an independent insurance agent, MMA may have authority to obligate an insurance company on behalf of our clients and as a result, we may be required to act within the scope of the authority granted to us under our contract with the insurer. In accordance with industry custom, we are compensated either through commissions that are calculated as a percentage of the insurance premiums charged by insurers, or fees agreed to with our clients.

MMA engages with clients on behalf of itself and in some cases as agent on behalf of its non-US affiliates with respect to the services we may provide. For a list of our non-US affiliates, please visit: <https://mma.marshmma.com/non-us-affiliates>. In those instances, MMA will bill and collect on behalf of the non-US Affiliates amounts payable to them for placements made by them on your behalf and remit to them any such amounts collected on their behalf.

MMA receives compensation through one or a combination of the following methods:

- **Retail Commissions** – A retail commission is paid to MMA by the insurer (or wholesale broker) as a percentage of the premium charged to the insured for the policy. The amount of commission may vary depending on several factors, including the type of insurance product sold and the insurer selected by the client. If MMA places business through an affiliated wholesale broker or managing general agent, MMA will advise the client of this at or prior to placement.
- **Client Fees** – Some clients may negotiate a fee for MMA’s services in lieu of, or in addition to, retail commissions paid by insurance companies. Fee agreements are in writing, typically pursuant to a Client Service Agreement, which sets forth the services to be provided by MMA, the compensation to be paid to MMA, and the terms of MMA’s engagement. The fee may be collected in whole, or in part, through the crediting of retail commissions collected by MMA for the client’s placements.
- **Contingent Commissions** – Many insurers agree to pay contingent commissions to insurance producers who meet set goals for all or some of the policies the insurance producers place with the insurer during the current year. The set goals may include volume, profitability, retention and/or growth thresholds. Because the amount of contingent commission earned may vary depending on factors relating to an entire book of business over the course of a year, the amount of contingent commission attributable to any given policy typically will not be known at the time of placement.
- **Supplemental Commissions** – Certain insurers and wholesalers agree to pay supplemental commissions, which are based on an insurance producer’s performance during the prior year. Supplemental commissions are paid as a percentage of premium that is set at the beginning of the calendar year. This percentage remains fixed for all eligible policies written by the insurer during the ensuing year. Unlike contingent commissions, the amount of supplemental commission is known at the time of insurance placement. Like contingent commissions, they may be based on volume, profitability, retention and/or growth.
- **Wholesale Broking Commissions** – Sometimes MMA acts as a wholesale insurance broker. In these placements, MMA is engaged by a retail agent that has the direct relationship with the insured. As the wholesaler, MMA may have specialized expertise, access to surplus lines markets, or access to specialized insurance facilities that the retail agent does not have. In these transactions, the insurer typically pays a commission that is divided between the retail and wholesale broker pursuant to arrangements made between them.
- **Medallion Program and Sponsorships** – Pursuant to MMA’s Medallion Program, participating carriers sponsor educational programs, MMA events and other initiatives. Depending on their sponsorship levels, participating carriers are invited to attend meetings and events with MMA executives, have the opportunity to provide education and training to MMA colleagues and receive data reports from MMA. Insurers may also sponsor other national and regional programs and events.

- **Other Compensation & Sponsorships** – From time to time, MMA may be compensated by insurers for providing administrative services on behalf of those insurers. Such amounts are typically calculated as a percentage of premium or are based on the number of insureds. Additionally, insurers may sponsor MMA training programs and events. MMA may also have arrangements with vendors who compensate MMA for referring clients for vendor services.

We will be pleased to provide you additional information about our compensation and information about alternative quotes upon your request. For more detailed information about the forms of compensation we receive please refer to our Marsh & McLennan Agency Compensation Guide at <https://www.marshmma.com/us/compensation-guide.html>.

Rev March 15, 2024

## APPENDIX A – ADVISORY SERVICES TERMS AND CONDITIONS

In addition to the terms and conditions of the Agreement, the following terms and conditions shall apply to the Advisory Services only:

1. **Client Responsibilities.**

Client will make all provisions for MMA to access and enter Client's property, and to enter Client's work space, in order for MMA to perform the Services in a timely manner.

Client agrees that while MMA's services may include advice and recommendations, Client must make all decisions in connection with the implementation of such advice and recommendations.

2. **Work Product.**

Client will not use the Work Product provided by MMA to Client for any purpose other than Client's internal risk management purposes. Work Product and MMA's analysis, advice, findings, opinions and recommendations are solely for Client's information and may not be quoted in whole or in part or otherwise referred to, disclosed or delivered by Client to any other person or entity without MMA's prior written consent.

Where Client makes any alteration or modification to any of the Work Product, Client will remove all references to MMA.

3. **Indemnity.**

Client agrees to indemnify, defend and hold harmless MMA, its directors, officers, shareholders and employees (collectively "Indemnified Persons") from and against any and all claims, liabilities, losses, damages, costs, discovery requests, demands, judgments, actions, causes of action, disbursements and expenses in connection therewith (including, without limitation, the reimbursement of all such costs, fees, expenses and disbursements, including reasonable attorneys' fees), as and when incurred, of investigating, preparing for, responding to or defending against any action, suit, proceeding, investigation, subpoena or other inquiry (whether or not MMA is a party to the proceedings or litigation at issue) in connection with actual or threatened actions ("Losses") relating to or arising out of risk consulting or analytics services provided by MMA or any matter relating to those services, except that Client will not be liable to the extent any of the Losses is determined, in a final judgment by a court of competent jurisdiction, not subject to further appeal, to have resulted primarily from the gross negligence, willful misconduct or bad faith of any Indemnified Person.

4. **Limitation of Liability.**

Notwithstanding Section 4.1 of the Agreement, the aggregate liability of MMA, its affiliates and its and their employees to you or your affiliates arising out of or relating to the provision of risk consulting or analytics services, for such engagement, shall not exceed the total compensation paid to MMA for services under that engagement.

5. **Limitation on Warranties.**

MMA warrants that it will perform the Services in good faith consistent with the standard of care of similar service providers performing similar services. MMA disclaims all other warranties, either express or implied, including any implied warranty of merchantability and fitness for a particular purpose.

All consulting services performed by MMA are advisory in nature. All reports will be based upon conditions observed and information supplied by Client. Client acknowledges that MMA's Services will be of limited scope. Additional and/or different work may result in materially different results, analysis, outcomes or estimates.

6. **No Third Party Benefits.**

This Agreement is intended by Client and MMA to be solely for the benefit of Client and MMA. No third parties may rely on any reports, analysis or other material provided by MMA or will any third party obtain any direct or indirect benefits from the Agreement, have any claim or be entitled to any remedy under this Agreement or otherwise in any way be regarded as third party beneficiaries under this Agreement.



# PROPERTY & CASUALTY

07/01/2026-06/30/2027

## AGENT APPOINTMENT AND AGREEMENT

This Agent Appointment and Agreement is made this July 1st 2026 by and between Yellowstone County (County, hereinafter "Entity"), MACo Property and Casualty Trust (hereinafter "MACo PCT") and Marsh McLennan Agency (local agent/agency, hereinafter "Agent"), for the purpose of setting forth the rights and responsibilities of each party. It is understood that the agent is the representative of the Entity that designated them to perform the tasks listed below.

### THE PARTIES AGREE AS FOLLOWS:

#### 1. RELATIONSHIP OF PARTIES:

- a. The Agent is an independent contractor, not an employee of either MACo PCT or the Entity. The Agent performs services as agreed upon between the Entity and the Agent. MACo PCT is not a party to that agreement.
- b. MACo PCT agrees to pay to the Agent the commission agreed upon between the Entity and the Agent based on the net contribution assessed on the Entity for property, liability, excess insurance, and bond payments.
- c. Entity is responsible for appointing an Agent to perform the below described services.

#### 2. RESPONSIBILITY OF AGENT: The Agent will provide the following information and services as needed and required by MACo PCT:

- Provide the necessary underwriting information and application for annual renewals in a timely manner as required by MACo PCT.
- Provide updated building and contents, vehicle, contractor, and other schedules including additions and deletions during the course of the policy year.
- Coordinate loss control services and other services provided by MACo PCT including periodic property appraisals and monitoring the achievement of established action plans.
- Participate in and coordinate claims reporting, documentation, and reviews with their entities and MACo PCT Claims Department at a minimum of once each quarter.

- Attend scheduled Agent meetings and report to the entity(s) the information presented at those Agent meetings, specifically mid policy year and renewal information.
- Provide input and advice to the MACo PCT Trust Administrator relative to coverages, services and overall program processes and effectiveness.
- Cooperate fully with MACo PCT to facilitate investigation and adjustment of any claim when requested to do so.
- Refrain from admitting or denying liability on any claim against the Entity.

**3. RESPONSIBILITY OF AGENT; INDEMNIFICATION AND ASSURANCES: Agent shall:**

- Secure and maintain and errors and omissions policy carrying a liability limit of not less than \$1,000,000.
- Maintain Books of account pertaining to the Entity's business which will be open for inspection by MACo PCT and the Entity upon reasonable notice.
- Indemnify and hold harmless the Entity and MACo PCT from all liability arising out of the Agent's error, act, or omission, except to the extent that such error resulted from MACo PCT or the Entity.

**4. PERFORMANCE AND TERMINATION: The parties agree the services will begin on the above date. This agreement shall remain in force until terminated by either party.**

Any party may terminate this agreement without cause at any time by written notice. If any party materially breaches any provision of this agreement, the non-breaching parties may terminate immediately without prior written notice and seek damages for losses sustained as a result of such breach.

MACo PCT and Entity reserve the right to terminate this agreement immediately if Agent's insurance license is revoked or suspended, or if Agent fails to comply with Montana law, or Agent becomes bankrupt or insolvent.

**5. GENERAL PROVISIONS:**

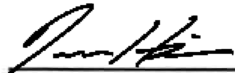
- a. No failure to insist upon strict compliance with any of the above terms shall constitute a waiver of the right to later require compliance or will constitute a waiver of any other provision of the Agreement.
- b. Entity and MACo PCT reserve the right to require an Agent to change the Agent's representative if they are dissatisfied with representative's performance.
- c. This agreement will be interpreted under the laws of the State of Montana, with the 1st Judicial District as the exclusive venue for disputes.

6. **CONFIDENTIALITY OF INFORMATION:** Agent understands that materials in the claims files are highly sensitive and contain privileged information of claimants. Agent agrees to hold in strict confidence all information Agent receives, either orally or in writing, in regard to the claim files. Agent agrees not to divulge any information received or reviewed in relation to the claim files to any person or entity other than MACo PCT Claims personnel and their designated agents.

Devan Hoiness

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**Agent/Agency Name**



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**Agent Signature**

04/13/2026

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**Date**

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**County Commission Chair or Board Chair**

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**Date**

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**MACo PCT Trust Administrator**  
**Acknowledgement of Receipt by MACo PCT**

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**Date**

**Commission Percentage**   0%

**AMENDMENT TO AGENT APPOINTMENT AND AGREEMENT**

This Amendment to the Agent Appointment and Agreement is entered into between Marsh & McLennan Agency LLC (“MMA”) and Yellowstone County (County/Special District, the “Entity”), and shall become effective as of the date last signed by both parties (“Effective Date”).

WHEREAS, MMA and Entity entered into the Agent Appointment and Agreement (the “Agreement”), dated July 1<sup>st</sup>, 2026 and

WHEREAS, MMA and Entity desire to amend said Agreement to modify a contract provision related to MMA’s indemnification obligations;

NOW, THEREFORE, in consideration of the mutual promises contained herein, MMA and Entity agree as follows:


1. The third bullet point of Section 3 titled “Responsibility of Agent; Indemnification and Assurances” shall be amended to add the text in bold font below:
  - Indemnify and hold harmless the Entity and MACo PCT from all liability arising out of the Agent’s error, act or omission, except to the extent that such error resulted from the acts or omissions of MACo PCT or the Entity; **provided however, that the aggregate liability of Agent, its affiliates and its and their employees to MACo PCT or the Entity shall not exceed ten million dollars (\$10,000,000).**
2. Except as set forth herein, nothing in this Amendment shall alter any other provision or term in the Agreement.

IN WITNESS WHEREOF, the parties, through their authorized representatives, have executed this Amendment as of the date last signed by both parties.

**Yellowstone County**

**Marsh & McLennan Agency LLC**

\_\_\_\_\_  
*Signature*

  
\_\_\_\_\_  
*Signature*

\_\_\_\_\_  
*Title*

\_\_\_\_\_  
Montana Licensed Consultant  
*Title*

\_\_\_\_\_  
*Date*

\_\_\_\_\_  
04/13/2026  
*Date*

B.O.C.C Thursday Discussion

2.

Meeting Date: 04/16/2026

Title: Brad Molnar - FERC Support Letter

Submitted By: Erika Guy

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TOPIC:

**Brad Molnar** - FERC Support Letter

BACKGROUND:

NA

RECOMMENDED ACTION:

Discuss

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B.O.C.C Thursday Discussion

Meeting Date: 04/16/2026

Title: CLOSED: litigation update- Matta

Submitted For: Melissa Williams, Deputy County Attorney

Submitted By: Melissa Williams, Deputy County Attorney

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TOPIC:

CLOSED: Litigation Update - Matta

BACKGROUND:

CLOSED: litigation update- Matta

RECOMMENDED ACTION:

Agenda Item

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